

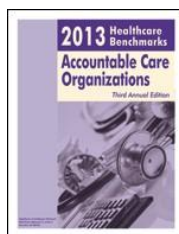
2013 Benchmarks in Accountable Care



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ACO Benchmark Data

- As the number of public and private accountable care organizations (ACOs) nears 500, participants and pundits alike are looking more closely at the ACO model's structure, challenges and benefits.
- The Healthcare Intelligence Network's third annual accountable care survey gathered responses from **138 healthcare companies**, including ACO program components, results and ROI, and the greatest successes achieved by ACOs in respondents' own words.
- This presentation contains highlights from those responses.



ACO Benchmark Data

- **Figure 1** - ACO Participation
- **Figure 2** - ACO Administration
- **Figure 3** - ACO Components
- **Figure 4** - Metrics to Measure ACO Success
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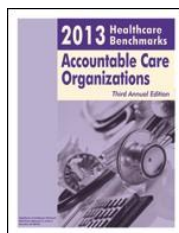
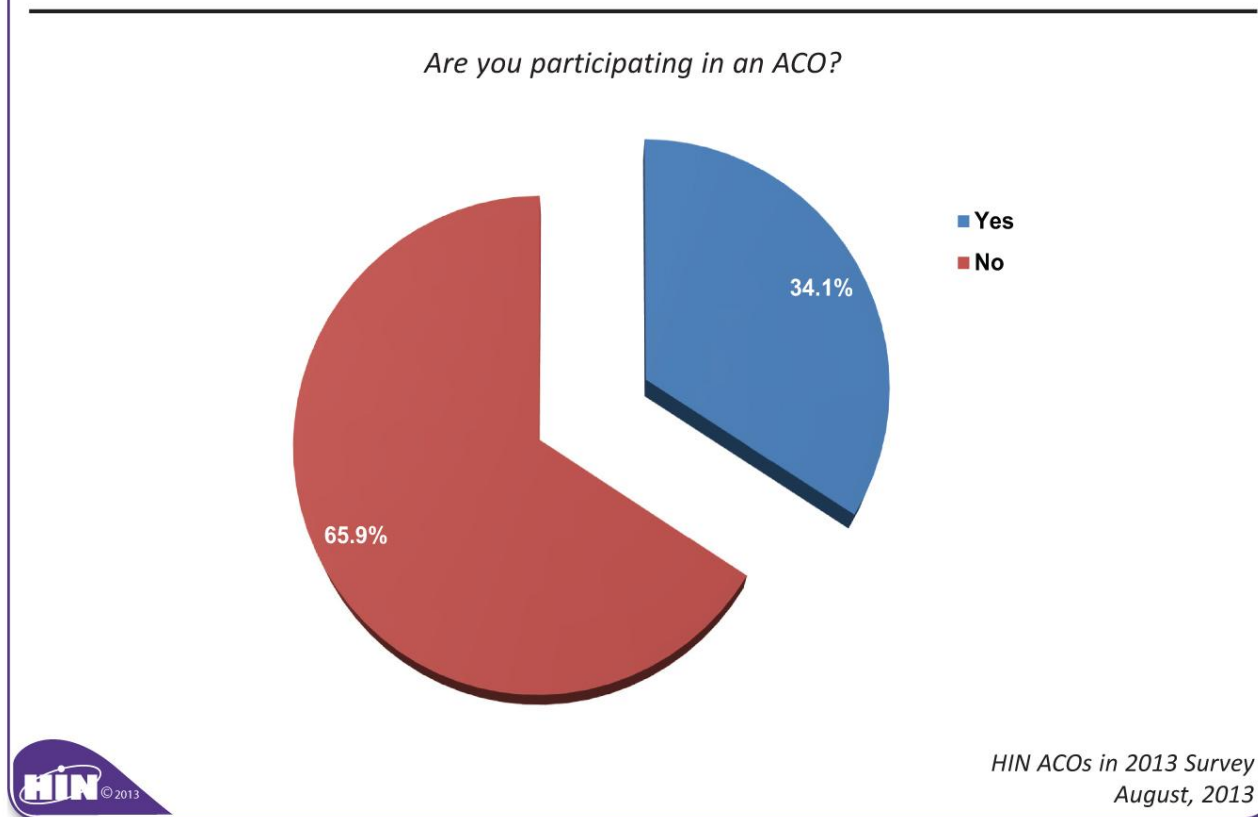
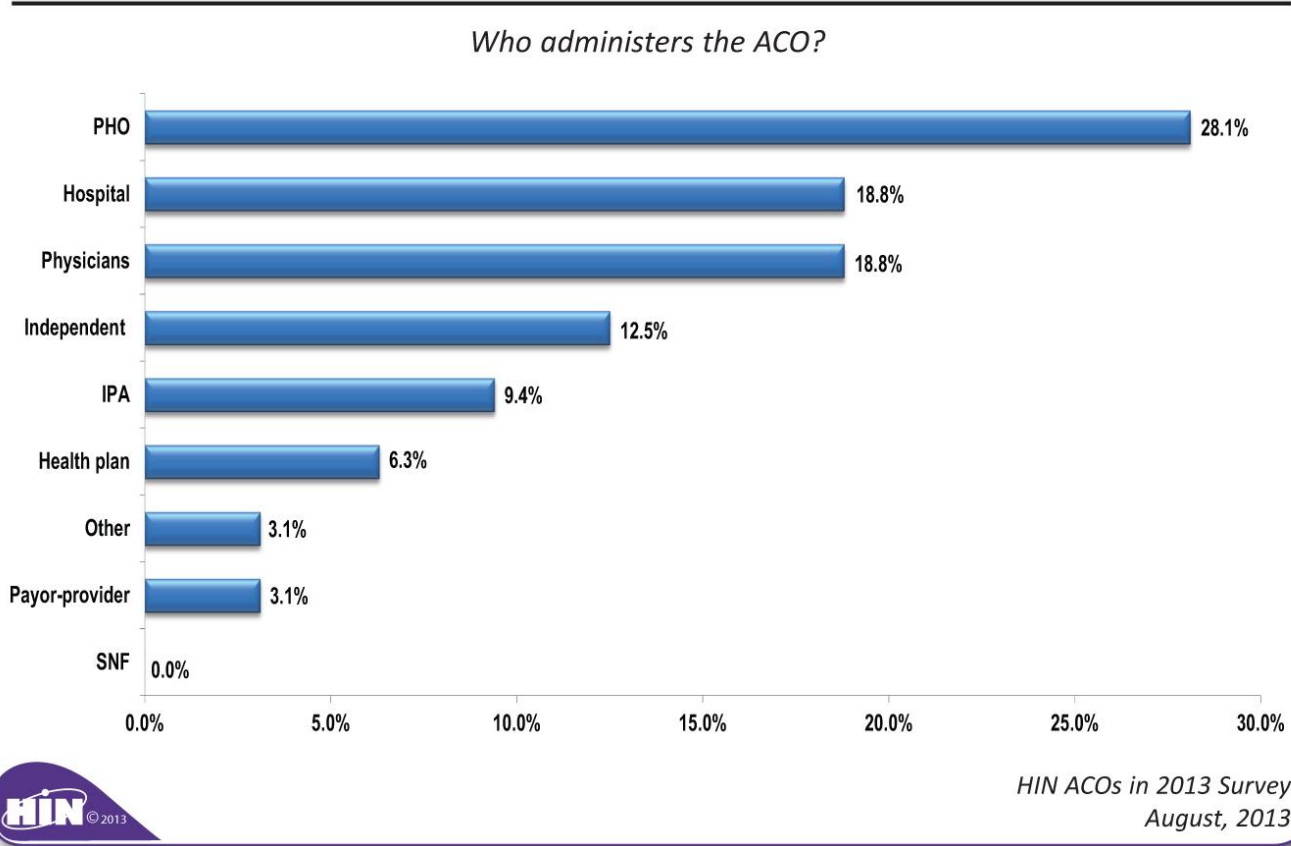


Figure 1: All - Participating in an ACO



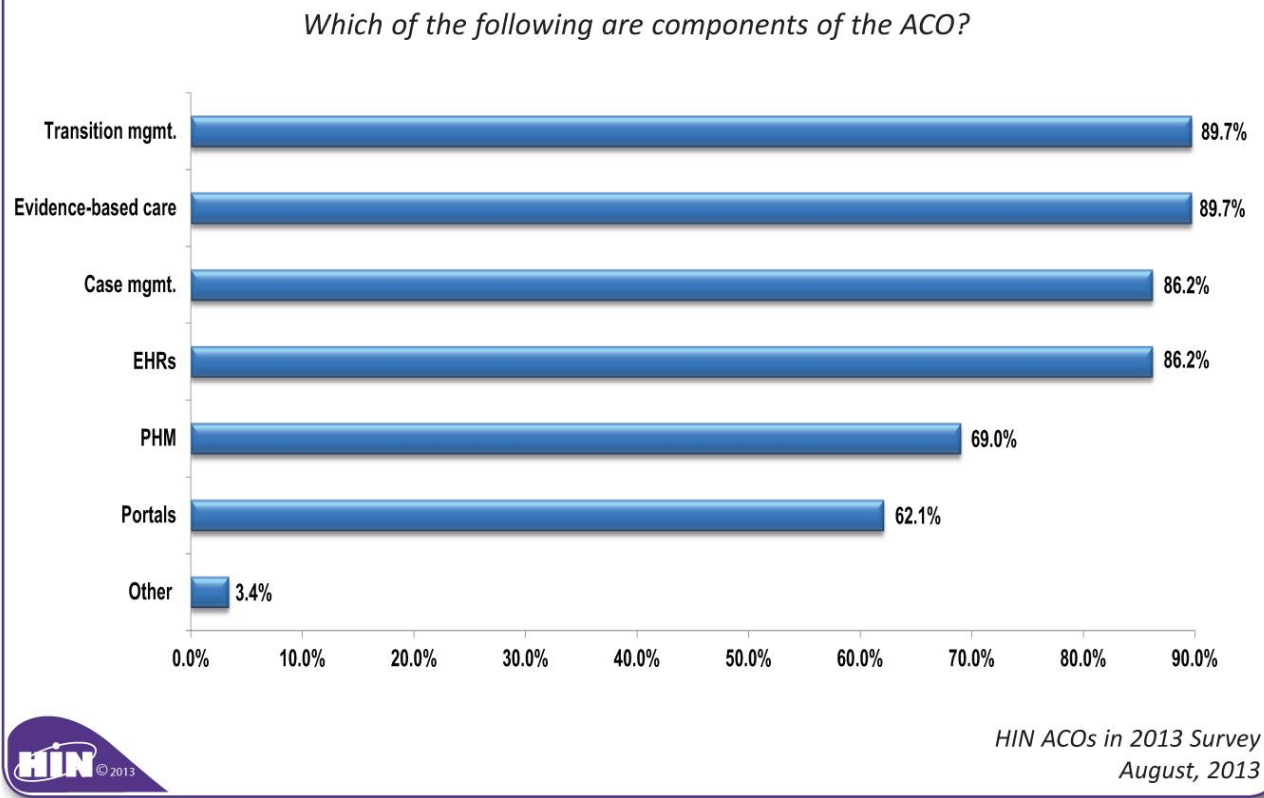
- **34 percent** of organizations **participate in an ACO.**
- The numbers of **existing and planned ACOs** **continue to rise** from 2012 to 2013.

Figure 2: All - ACO Administration



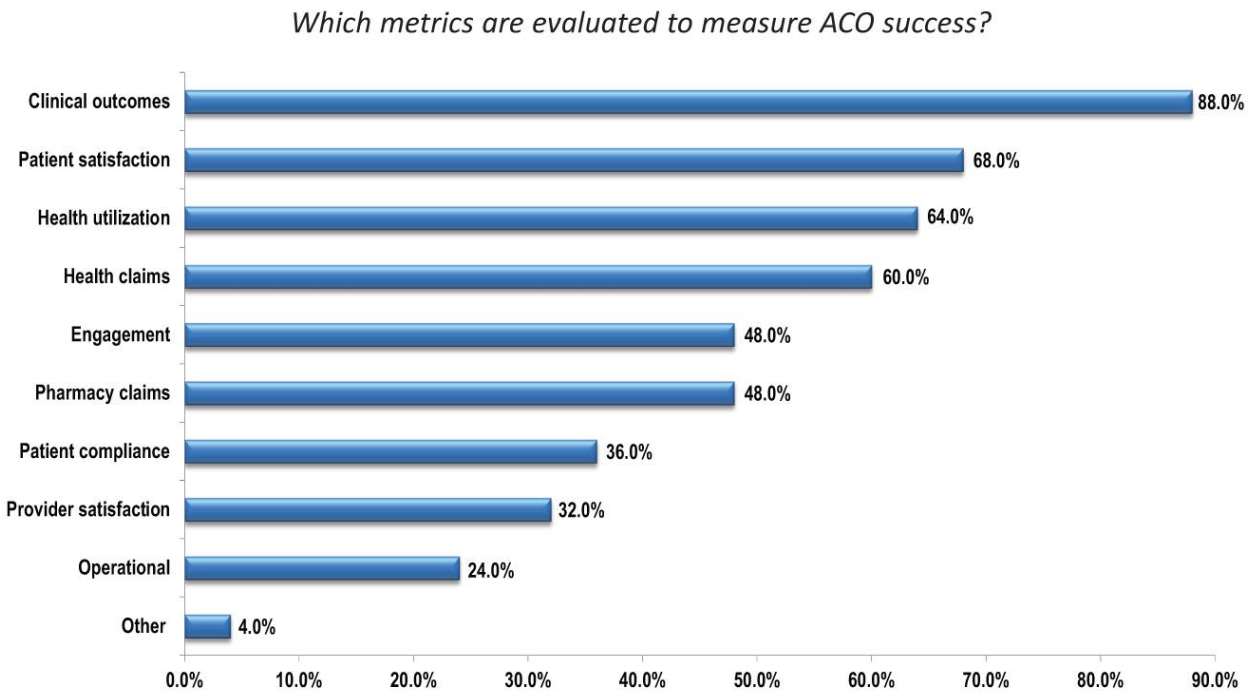
- The number of ACOs led by a **physician-hospital organization (PHO)** nearly **doubled over the last year.**
- Almost **one in three ACOs** is PHO-led (28 percent).

Figure 3: All - ACO Components



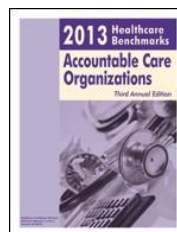
- **Transition management (90%), evidence-based care (90%), case management (86%) and electronic health records (86%)** are the **most commonly reported components** of respondent ACOs.
- **About 62 percent of ACOs offer a patient portal** to its membership, a new metric identified by the 2013 survey.

Figure 4: All - Metrics to Measure ACO Success



HIN ACOs in 2013 Survey
August, 2013

- **Clinical outcomes**, still the **most critical measure of ACO success in 2013**, rose slightly in importance to this year's respondents — from 85 percent in 2012 to **88 percent this year**.



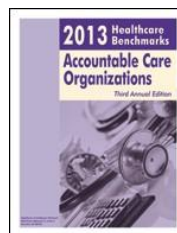
In Respondents' Own Words

Greatest Successes Achieved by ACOs:

- “Decreased hospital readmissions; decreased cost of the beneficiaries.”
- “Improved performance to 90th+ percentile HEDIS® on several metrics, reduction of ED visits/costs and implementation of embedded care management programs.”
- “Since integrating embedded case management with the ACO, we have cut our 30-day readmissions at our hospital by 50 percent.”

Sources

- See ***2013 Healthcare Benchmarks: Accountable Care Organizations***, available at store.hin.com
- Responses and data were derived from HIN's third annual industry survey on ACOs conducted in August 2013



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